HOW TO BUY A MARKET HOG

1. **What happens before the Sale?** Market hogs are weighed in on Saturday, January 21, 2012 at 12:00 a.m. to 7:00 a.m. Market hogs must weigh between 240 and 300 pounds. The average hog will weigh about 240 pounds. Hogs will be sold at actual weight. Hogs are judged Sunday, January 22, 2012 and the sale order is established from the show results with the Grand and Reserve Champions, 1st Place Showmanship winners being sold first, class winners in each class and all other hogs being sold at random as penned in the barn.

2. **All Market Hogs must sell at auction** to the highest bidder on Tuesday morning, January 24, 2012 beginning at 9:00 a.m.

3. **ALL MARKET HOGS MUST GO TO SLAUGHTER.**

4. **Before the sale begins** a RESALE PRICE (MARKET PRICE) is established by commercial packer-buyers for the benefit of those who do not want the hog for their own use.

5. **When you buy a hog** you do not have to handle that hog. The Youth Fair will do this for you, depending on what you want done with the animal. This is explained in detail below.

6. **How much will it cost?** That, of course, depends on how much you wish to bid. The Youth Fair's philosophy is that we feel these young people should be rewarded for their hard work at a level that would return their cost plus a fair return for their investment and labor.

7. **How do I go about bidding?** It is really easy - our auctioneers are aware that many of you have never participated in a sale before and therefore the tempo and style of the sale is geared to those with little or no experience at auctions.

8. **I'd like to buy a hog but I can't make it to the sale** - We have several buyers each year who can't attend the sale and arrange for someone else to bid for them. Of course, we would like you to attend in person.

9. **Now that I've bought a hog, what do I do with him?** At this point, you have two choices:
   
   A. **You may bid and resale:** in this case you pay the difference between your bid and the market price bid by the packer-buyer. Example: You bid $1.00 per pound on a 240 lb. hog and the packer's bid is $.45. You would pay the difference of $132.00 (240 x .45) and the packer pays $108.00 and gets the hog.

   B. **You may bid and keep the hog for your own use:** In this case using the prices and example above, you would pay the entire bid price of $240.00. At the sale we will ask you to designate the processing (cut & wrap) firm you would like to cut your meat for your freezer at your expense. Your hog is transported to a slaughterhouse, which you designate, for slaughter, cut & wrap. If you select this option, we would suggest that you make contact with the processor of your choice ahead of time.

10. **How do I pay for my hog?** The buyer pays the Youth Fair and in turn the Youth Fair pays the exhibitor. We are requesting that animals be paid for before the sales end on Friday evening. If you cannot pay for the animal at the sale, we will invoice you for the animal. We request payment as soon as possible after the sale since we cannot pay the exhibitor until we receive your payment. Remember, a great many of the exhibitors have borrowed money to raise the hog and the longer you wait to pay, the more interest the exhibitor must pay.

11. **What benefits do I receive?** Several - you will receive publicity that you participated but more importantly, you will receive satisfaction that you have helped a youngster. Remember, these youngsters will be tomorrow's leaders! IF YOU HAVE ANY QUESTIONS, PLEASE CALL THE YOUTH FAIR OFFICE AT (863) 519-8677.

NOTE: The difference between the resale price (market price) and your bid can be considered a donation and depending on your individual situation, could qualify for a tax deduction. However, we urge you to check with your tax accountant before making this claim on your tax return. Also for your information, the Polk County Youth Fair, Inc. has received an IRS charitable organization status under Section 501 (c) (3) of the IRS code.